

# **INVESTOR BULLETIN**

QUARTER 1 | APRIL 2024



#### FINANCIAL PERFORMANCE HIGHLIGHTS

- STAA maintained robust performance in 1Q24, demonstrating resilience and growth across various financial metrics compared to the same period last year. This growth was driven by higher average selling prices (ASP) and increased sales volume compared to 1Q23.
- The Company achieved a positive year-on-year (YoY) growth of 9,7% compared to 1Q23, totaling IDR 1.277 billion in sales, providing a strong start to 2024. Gross profit amounted to IDR 370 billion, resulting in a margin of 29,0%, indicating sustained healthy margins over time.
- Operating Profit and Net Profit for 1Q24 reached IDR 304 billion and IDR 226 billion, respectively, reflecting increases of 42,8% and 43,8% YoY compared to 1Q23.
- STAA also maintained an EBITDA margin ratio of 30,5% in 1Q24, marking an improvement from 28,6% in 4Q23 and 25,2% in 1Q23.

### **ASSETS & LIABILITIES POSITION**

- In 1Q24, the Company's total equity grew compared to FY23, totaling IDR 5.037 billion, representing a 4,9% increase.
- While total assets experienced growth, with a 7,3% increase to IDR 7.170 billion, total liabilities rose by 13,6% to IDR 2.134 billion compared to FY23. Despite the increase in liabilities, the Company still maintained a healthy debt ratio.
- STAA achieved 0,3 in both debt-to-asset and 0,42 in debt-to-equity ratios in 1Q24, further solidifying the Company's financial position.

STATEMENT OF PROFIT & LOSS						
In IDR billion	1Q24	1Q23	YoY	4Q23	QoQ	
Revenue	1.277	1.163	9,7%	1.441	-11,4%	
Gross Profit	370	264	40,1%	414	-10,8%	
Margin	29,0%	22,7%		28,8%		
Operating Profit	304	213	42,8%	298	1,9%	
Margin	23,8%	18,3%		20,7%		
Net Profit	226	157	43,8%	221	2,1%	
Margin	17,7%	13,5%		15,4%		
Profit attributable to Owners of the company	198	144	37,6%	193	2,2%	
Margin	15,5%	12,3%		13,4%		
EBITDA	389	293	32,6%	412	-5,7%	
Margin	30,5%	25,2%		28,6%		

STATEMENT OF FINANCIAL POSITION					
In IDR billion	1Q24	FY23	%		
Assets	7.170	6.681	7,3%		
Liabilities	2.134	1.877	13,6%		
Equity	5.037	4.804	4,9%		

#### **COMPANY PROFILE**

**PT Sumber Tani Agung Resources Tbk** (STAA) is a publicly listed oil palm company headquartered in Medan, North Sumatra. STAA has cultivated over **49.461** ha of oil palm plantation in 4 provinces - North Sumatra, South Sumatra, West Kalimantan, and Central Kalimantan, Indonesia.

The company manages an integrated business process overseeing 15 palm oil estates, 9 palm oil mills, 1 kernel crushing plant, and 1 solvent extraction plant powered by a biogas power plant.

SHARE INFORMATION	
Share Price Data (as of 30th April 202	<b>4</b> ):
Ticker on IDX	STAA
Last Closing Price (IDR)	_765
Outstanding Shares10.903.372	2.600
Market Cap (IDR Bn)	3.341

SHARE INFORMATION	
PT Malibu Indah Lestari (%):	36,69
PT Kedaton Perkasa (%):	28,87
Gani (%):	6,34
Russel Maminta Wijaya (%):	4,75
Lele Tanjung (%):	3,75
Hardi Mistani (%):	2,84
Public (%):	16,76

#### COMPANY PROFILE

#### **Edward Wijaya**

Head of Investor Relation Phone: +628116246262

Email: investor.relations@sta.co.id

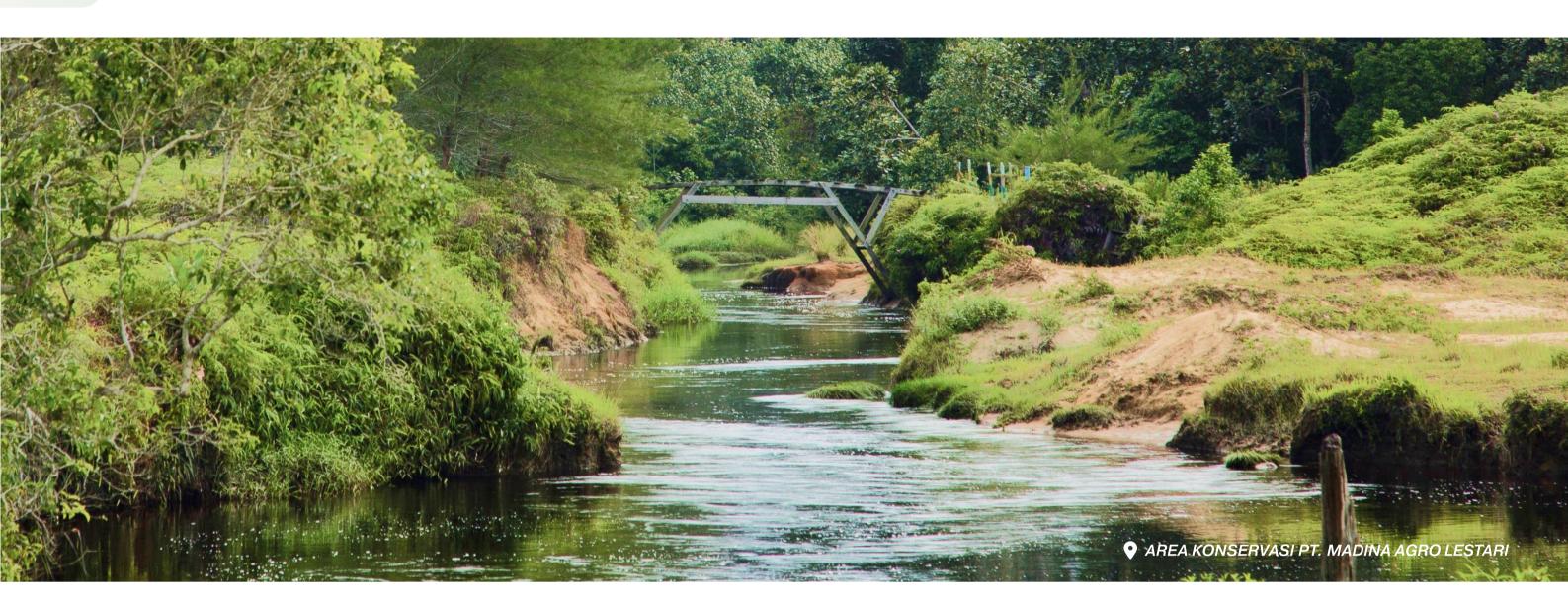
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## **PRODUCTION HIGHLIGHTS**

- STAA maintained solid production performance in 1Q24 compared to 1Q23.
- In 1Q24, the Company contributed 218.762 tons of Fresh Fruit Bunches (FFB) production with a yield of 4,9 tons/ha, compared to 205.077 tons with a yield of 4,5 tons/ha in 1Q23. This represents a 6,7% increase in FFB production and a 7,9% increase in production yield.
- The increase in FFB production also contributed to STAA's Crude Palm Oil (CPO) production, with a 5,8% increase from 79.347 tons in 1Q23 to 83.987 tons in 1Q24, while maintaining a relatively stable Oil Extraction Rate of 21,7%.



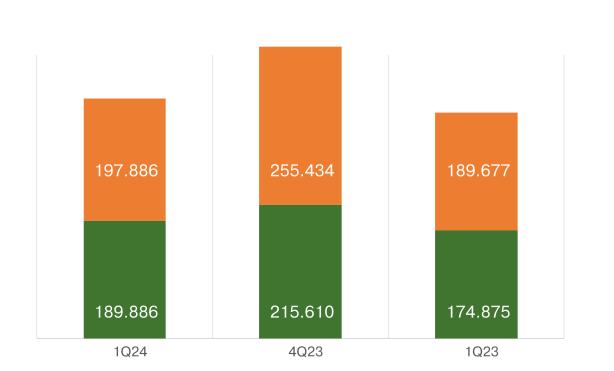




ISO 9001 : 2015 ISO 14001 : 2015

PRODUCTION & YIELD						
(in ton and ton/ha)	1Q24	1Q23	YoY	4Q23	QoQ	
Nucleus						
FFB Production	199.527	185.572	7,5%	236.407	- 15,6%	
FFB Yield	5,0	4,7	6,5%	6,0	-16,1%	
Plasma						
FFB Production	19.234	19.505	-1,4%	22.577	-14,8%	
FFB Yield	3,9	3,3	16,3%	5,0	-21,7%	
Total						
FFB Production	218.762	205.077	6,7%	258.984	- 15,5%	
FFB Yield	4,9	4,5	7,9%	5,9	-16,7%	

SALES VOLUME & PRICE					
(in ton and IDR/Kg)	1Q24	1Q23	YoY	4Q23	QoQ
Sales Volume					
СРО	87.874	83.655	5,0%	106.090	- 17,2%
PK	7.246	5.511	31,5%	8.191	-11,5%
СРКО	10.452	7.700	35,8%	14.546	-28,1%
Avg. Selling Price					
(net of export tax and levy)					
СРО	12.145	12.011	1,1%	11.137	9,1%
PK	5.976	5.827	2,6%	5.326	12,2%
СРКО	12.713	12.381	2,7%	11.187	13,6%



■Internal Crop
■External Crop

**FFB Processed** 

